



**Tokyo Chemical Industry (India) Pvt. Ltd.**

Moving Your Chemistry Forward

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Dear Valued Customers,

We hope this message finds you well. We are reaching out to inform you of some important updates regarding our operations and pricing structure in light of recent union budget 2024.

Firstly, we are excited to announce that starting from the 26th of August, we will be accepting back orders. This is a step towards enhancing our service delivery and ensuring that you have access to our products without significant wait times. We encourage you to plan your purchases and schedules accordingly to take full advantage of this opportunity.

Secondly, we wish to notify you that there will be a revision in the pricing of a selected range of our products effective from the 26th of August. Our base price for these product range will remain unchanged; we will be adding revised custom duty component to the base price as result of the recent hike in custom duties under 98 chapter announced in the union budget. We understand that price adjustments can be concerning, however, we assure you that this increase will only affect a specific segment of our inventory where our stock levels are currently limited. For products where we maintain a robust inventory, we are pleased to confirm that prices will remain unchanged.

The price adjustment is necessary to resume the processing of Japan stock items and to support the scientific community in India. Our commitment to affordability and value for our customers remains unwavering, and we are making every effort to minimize the impact of these external factors on our pricing. Furthermore, we are committed to persisting in our endeavors to engage with government officials in order to gain clarity and work towards a successful resolution to this challenging issue.

We appreciate your understanding and support during these challenging times. Should you have any questions or require further clarification, please do not hesitate to reach out to our customer service team.

Thank you for choosing us as your trusted chemical supplier. We look forward to serving you with the same dedication and excellence as always.

Warm regards,

S V M K Anil Kumar

National Sales Manager

Tokyo Chemical Industry (India) Pvt. Ltd.

